

9 – 12 June 2014

China Import and Export Fair Complex
Guangzhou, China

Please complete in block letters, sign and return original to:

Overseas Contact

Messe Frankfurt (HK) Ltd

3506 China Resources Building, 26 Harbour Road, Wanchai, Hong Kong

Tel: +852 2802 7728

Fax: +852 2598 8771

Email: light@china.messefrankfurt.com

For office use:

Booth type: _____ Booth no.: _____ Booth size: _____ sqm

A. Details of the Applicant (see clause 9 on Specific Terms and Conditions of Participation on page 4)

Company name (English): _____

Company name (Chinese): _____

Address (English): _____

City: _____ ZIP/Postal code: _____ Country: _____

Address (Chinese): _____

Telephone: _____ / _____ / _____ Fax: _____ / _____ / _____
Country code City code Telephone number Country code City code Fax number

Email: _____ Website: _____

B. Details of the Contact Person for fair operation matters (information will not be shown in Organiser's printed matters and website)

Contact Person: Mr./Ms. _____ Position: _____

Telephone: _____ / _____ / _____ Fax: _____ / _____ / _____
Country code City code Telephone number Country code City code Fax number

Email: _____

C. Billing details (to be completed only if different from part A of the above) :

Company name: _____

Contact Person: Mr./Ms. _____ Position: _____

Address: _____

City: _____ ZIP/Postal code: _____ Country: _____

Telephone: _____ / _____ / _____ Fax: _____ / _____ / _____
Country code City code Telephone number Country code City code Fax number

Email: _____ Website: _____

D. Applicant's Products under the following product groups (total percentage of all groups should be 100%):

1. Technical lighting

- | | | | |
|---------|---|---------|--|
| _____ % | 1.1 Exterior lighting / street lights | _____ % | 1.4 Sport arena lights, garden lights and public area lights |
| _____ % | 1.2 Lights for workplace and factory | _____ % | 1.5 Explosion protected lights and mine lights |
| _____ % | 1.3 Architectural lights, commercial lights and construction lights | _____ % | 1.6 Emergency lights |
| | | _____ % | 1.7 Solar powered lights |

2. Decorative lighting

- | | | | |
|---------|---------------------------------|---------|-----------------------------------|
| _____ % | 2.1 Chandeliers | _____ % | 2.4 Modern and traditional lights |
| _____ % | 2.2 Floor lamps and table lamps | _____ % | 2.5 Crystal lights |
| _____ % | 2.3 Wall lights | _____ % | 2.6 Christmas lights |

3. LED technology

- | | | | |
|---------|--|---------|--|
| _____ % | 3.1 LED raw material, substrate material, packaging material | _____ % | 3.5 LED manufacturing and inspection equipment |
| _____ % | 3.2 LED epitaxial wafer, LED chips | _____ % | 3.6 LED lighting fixtures & retrofit lamps |
| _____ % | 3.3 LED packaging, LED component, LED modules | _____ % | 3.7 LED backlight |
| _____ % | 3.4 LED driver, LED control | _____ % | 3.8 LED display panel |
| | | _____ % | 3.9 OLED |

4. Professional lights

- | | | | |
|---------|-----------------|---------|---|
| _____ % | 4.1 Neon lights | _____ % | 4.2 Stage lights, film and TV studio lights |
|---------|-----------------|---------|---|

5. Electric lights

- | | | | |
|---------|--|---------|--|
| _____ % | 5.1 Incandescent lamps such as halogen lamps | _____ % | 5.3 Others such as electrodeless lamps |
| _____ % | 5.2 Discharge lamps such as fluorescent lamps and high intensity discharge (HID) lamps | | |

6. Accessories and electronic components

- | | | | |
|---------|---|---------|-----------------------------------|
| _____ % | 6.1 Lampshades | _____ % | 6.5 Cable and leads |
| _____ % | 6.2 Reflectors | _____ % | 6.6 Lampholders and lampheads |
| _____ % | 6.3 Raw materials and assembly technology | _____ % | 6.7 Hardware components |
| _____ % | 6.4 Ballast, capacitors, relays and other electronic components | _____ % | 6.8 Leads and related accessories |

7. _____ % Light control, management and measurement systems

8. _____ % Light production and measurement equipment

9. _____ % Press and publications

10. _____ % Others, please specify: _____

E. Please use not more than 20 words to describe your products.

F. Major brandname(s): _____

G. For co-exhibitor only: Please name ONE co-exhibiting company.

(Further information will be required before the show for the fair catalogue entry)

Company name (English): _____

Company name (Chinese): _____

Country: _____

H. Participation fee

Standard booth (minimum 9 sqm, with multiple 9 sqm unit addition) Booth size: _____sqm Participation fee: RMB16,000 / 9 sqm	Standard booth package (9 sqm) includes: <ul style="list-style-type: none"> - Complete booth construction - Wall-to-wall carpet - Fascia board with company name and booth number - 1 table & 2 folding chairs 	<ul style="list-style-type: none"> - 3 spot lights (2 used on fascia, 1 used inside booth) - 1 socket (3Amp, 500W max) - Listing in fair catalogue - Listing in online exhibitors' list - Visitor invitation cards
Raw space (minimum 36 sqm) * Booth size: _____sqm Participation fee: RMB1,500 / sqm	Raw space package includes: <ul style="list-style-type: none"> - Floor space - Listing in fair catalogue 	<ul style="list-style-type: none"> - Listing in online exhibitors' list - Visitor invitation cards

Payment: 50% down deposit is required to be paid together with this application. Final / balance payment is to be settled on or before 8 March 2014. Please see page 4 for bank account details.

***Remarks:** Raw space exhibitors shall be solely responsible for the hall management fee of the venue and cleaning deposit fee during the move-in period which are payable in addition to the participation fee.

L. Full Name of the legally responsible person in block letters (Please write the name and sign below)

Upon signing this Application Form, We, the undersigned, hereby agree and accept all the Specific Terms & Conditions on page 4 of this Application Form including all the General Terms and Conditions of participation as referred to therein at clause 7

Name: Mr./Ms. _____ Title: _____

First name
Last name

Signature: _____ Date: _____

Company chop: _____

(Please see page 4)

Specific Terms and Conditions of Participation ("STC")

- 1. Organiser**
Guangzhou Guangya Messe Frankfurt Co., Ltd.
- 2. Event location**
China Import and Export Fair Complex
380 Yuejiang Zhong Road
Haizhu District
Guangzhou
China
- 3. Date of Event**
9 – 12 June 2014
- 4. Registration and confirmation**
Application to exhibit is made by submitting a completed and signed application form to the Organiser. The Organiser will confirm receipt of application in writing by fax and original mail.
- 5. Terms of payment**
A down deposit of 50% is required upon application. Applicants should remit the said deposit appropriate amount directly to the Organizer at the same time of submitting this Application. Final balance of 50% is due on or before 8 March 2014. All bank charges are to be borne by applicant.

Payment should be made to:

Name of Account: Guangzhou Guangya Messe Frankfurt Co., Ltd.
Name of Bank: HSBC Bank (China) Company Limited Guangzhou Branch
Account Number:
(RMB) 629 035577 011
(USD) 009 035577 055
Swift Code: HSBCCNSHGZH
- 6. Cancellation**
a) Subject to clause 6 (b) below, If an applicant withdraws his application, for whatever reason, all payments so far made will be forfeited, whether such payments already made are in the form of a deposit or in settlement of the total participation fee or a part thereof.

(b) In addition to all payments so far made being forfeited in clause 6(a) above, where written notice of such withdrawal as referred to therein is not given at least 3 months prior to the commencement date of the Event, the Applicant or the Exhibitor is further liable to pay the Organiser the remaining balance of the total participation fee.
- 7. General Terms and Conditions of Participation ("GTC")**
For the avoidance of doubt, the detailed General Terms & Conditions of Participation as contained in the website www.messefrankfurt.com.hk form an integral part of this Application which together with the Special Terms and Conditions herein shall have the same legal effect which the Applicant or the Exhibitor are subject to. Upon signing this Application Form, the Applicant or the Exhibitor is deemed to have read and fully understand the legal effects of the STC and GTC and agree to be subject to the same. Copies of the GTC are freely available upon request. In the event of any inconsistency between the STC and the GTC, the GTC shall prevail.
- 8. Booth allocation**
The booth will be allocated in accordance with marketing criteria. No change of booth location is allowed once it has been assigned & informed.

Additionally represented companies (co-exhibitors) must arrange their participation through the main Exhibitor who shall remain liable for all acts, negligence or omissions of such co-exhibitors and indemnify the Organiser for all losses and damages arising therefrom.
- 9. Catalogue entry / fair guide**
If the Organiser does not receive the catalogue entry form (from the exhibitor manual) from the Exhibitor, information from the Application Form will be used to prepare the exhibitor's entry in the catalogue or fair guide.
- 10. Intellectual property rights / copyright**
The Exhibitor warrants that his exhibits and packages thereof and the related publicity materials do not in any way whatsoever violate or infringe any third party's rights including trade marks, copyrights, designs, names and patents whether registered or otherwise. The Organiser has the right to refuse participation of any Exhibitor found guilty of infringement of intellectual property rights at any future trade fairs.
- 11. Correspondence address for enquiries**
Messe Frankfurt (HK) Ltd
3506 China Resources Building
26 Harbour Road
Wanchai, Hong Kong
Tel: +852 2802 7728
Fax: +852 2598 8771
Email: light@china.messefrankfurt.com
- 12. Interpretation**
All terms herein shall be given the same meaning in accordance with the definitions in the General Terms and Conditions of Participation as contained in the following website unless the contrary intention appears :-

www.messefrankfurt.com.hk